

## Cut, Make and Trim (CMT) Program at Cardeens, Inc.

Cardeens offers a cut, make and trim service which allows dealers to expand their offerings beyond Cardeens' inventory of fabrics. CMT shirts are made on location in Los Angeles yet are identical to shirts made from Cardeens inventory.

When utilizing Cardeens' CMT program, dealers are responsible for locating, shipping and paying for their chosen fabrics. Typically, orders are faxed by the dealer and the fabric is shipped directly to Cardeens from your source. Upon receipt of the fabric, we will check to make sure the fabric received is the fabric ordered and then place it into work.

Delivery of CMT orders usually takes 3 to 5 weeks.

Through the CMT program, dealers have been able to develop segments of their business previously not available through any other source. CMT shirts, made using specially sourced fabrics, typically sell for higher prices than a dealer's standard offerings.

Below you will find some of the fabric houses we work with in this program.

Our CMT program can be a significant addition to your custom shirt business.

*Thai Silks* (all silks)  
252 State Street  
Los Altos, California 94022  
www.thaisilks.com  
(800) 221-SILK

*Shirtex Fabrics*  
5455 Degaspe Suite 403  
Montreal, Que H2T3b3  
(514) 276-2569

*Gladson Fabrics*  
(800) 227-1724  
Secaucus, NJ  
[Sales@gladsonltd.com](mailto:Sales@gladsonltd.com)

*Loro Piana*  
310.246.0904  
www.loropiana.com

*American Sember*  
29 W. 30<sup>TH</sup> St.  
New York, NY 10001  
(212) 889-6188

*Fishman Fabrics*  
1101 South Desplaines St.  
Chicago, IL 60607  
(312) 922-7250

*Phillips Boyne*  
1646 New Highway  
Farmingdale, NY 11735  
(516) 755-1230